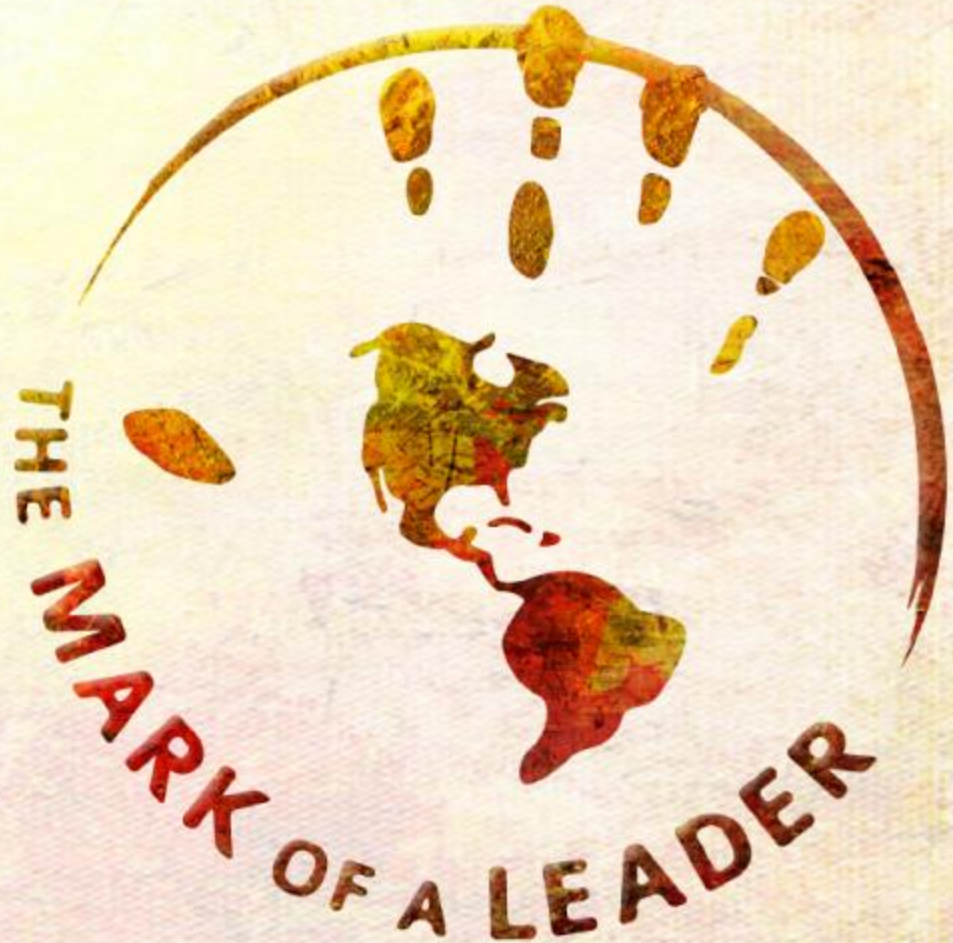


# Five Level Leadership

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# Rituals

- Successful performers all have rituals
- Rituals get you “in the zone”
- Rituals help bind teams together

**What are your rituals?**

**What would good ones be?**



# Think Big Do It

- The world has been changed by “ordinary” people
- There is no secret sauce or leadership gene
- The world’s Game Changers are unafraid of change and do not listen to the naysayers

**How could you think bigger?**



Think Big



# Four Definitions of Leader



Has hierarchal power



Has control



Goes first



Helps others to be their best

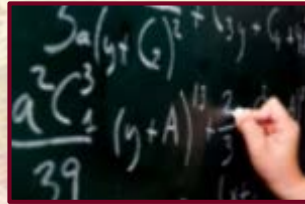
# How engaged are your team/you/your clients?

## 5 Level Leadership

Spirit



Intellect



Imagination



Heart



Hands





# Rate yourself/ your team's Five Level strength



Spirit

1 2 3 4 5

Imagination

1 2 3 4 5

Intellect

1 2 3 4 5

Heart

1 2 3 4 5

Hands

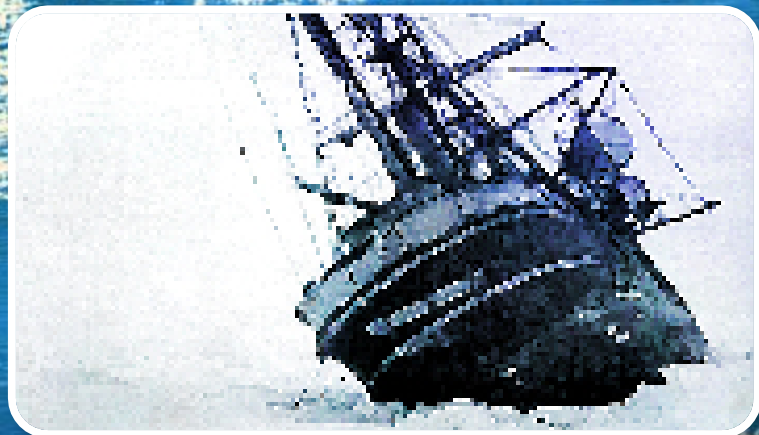
1 2 3 4 5

# Shackleton's Endurance

- We all get home or no one does
- Everyone has to be a leader
- Stay fully engaged

How would you/your team have done?

How could you improve that?





# Dabbawala

- How clear is the business focus?
- What does success look and feel like?
- What's in it for them?

How do you remove complexity?

How do you help your  
people focus?





# Joshua Bell

- We all see through lenses
- You shape the lens or someone else does
- We miss much of what goes on around us

**What lens do customers see you through?**

**How do you shape it?**



# The 12 Notes of Music

- There are only 12 notes – every musician has them
- They do not complain, they differentiate
- It is not the tools, it is what you do with them

**How do you get the most from  
your tools?**

**How do you differentiate?**





# Words

- Everyone is modeling their behaviour on yours
- It is not just what you do, it's how you do it
- It's not just what you say, it's how you say it

**How do you talk to your people?**

**How do they talk to each other?**





# Where the Hell is Matt?

- We can all make a difference to others
- Nothing great was ever done alone
- Be fearless

How much joy is there at your workplace?

How do you improve that?





# Our daily leader's challenge



- What am I going to do today to:
  - Lift Spirit
  - Spark Imagination
  - Challenge Intellect
  - Ignite Passion
  - Drive Great Work